

### PROJECT EXPERTISE

## List-Building Data Capture for Restaurants

Timing is everything in the restaurant business: greeting your guests after they've been seated, providing menus, re-filling drinks. Similarly, there's an optimal time to ask your guests to join your email club - while they're still in the restaurant. Once they've left the premises, your opportunity to enroll them drops dramatically. Paper-based opt-in sign-up slips remain a time-proven means to capture your guests' interest in your brand. TDEC provides everything you need to grow your email list on site.

### ONLY \$12 PER LOCATION + \$0.12 PER SLIP

TDEC has entered over 100 million records (each record containing multiple fields), within 48 hours receipt and 98% accuracy, allowing restaurant clients faster access to market to their growing databases through email.

#### **HOW IT WORKS:**



#### 1. SUPPLIES SENT TO RESTAURANTS

Materials include customized opt-in sign-up forms (with multiple fields), instructional BOH poster and pre-addressed stamped and store-specific envelopes.\*



#### 4. DATA ENTRY WITHIN 48 HOURS

TDEC staff scan completed forms and key the data from scanned images. Captured data is submitted to quality control processes.



#### 2. RESTAURANT ENROLLS GUESTS

Restaurant staff promotes email club to guests and collects completed sign-up forms in the envelopes provided.



#### 5. UPLOADED TO RESTAURANT'S DATABASE

Final data is uploaded to the restaurant company's email platform database and assigned to the specific location for targeted mailing.



# 3. COMPLETED SIGN-UP FORMS RETURNED

Restaurant staff sends the pre-addressed stamped envelope back to TDEC with the completed forms on a weekly basis.



#### 6. INFORMATION READY

New members will begin to receive any automated messaging (welcome, birthday or other emails) and be included in upcoming campaigns..

\*Supplies re-filled on-demand via online form or email.



100+ MILLION

**ECORDS ENTERED** 

**100%** ON TIME

98% ACCURACY